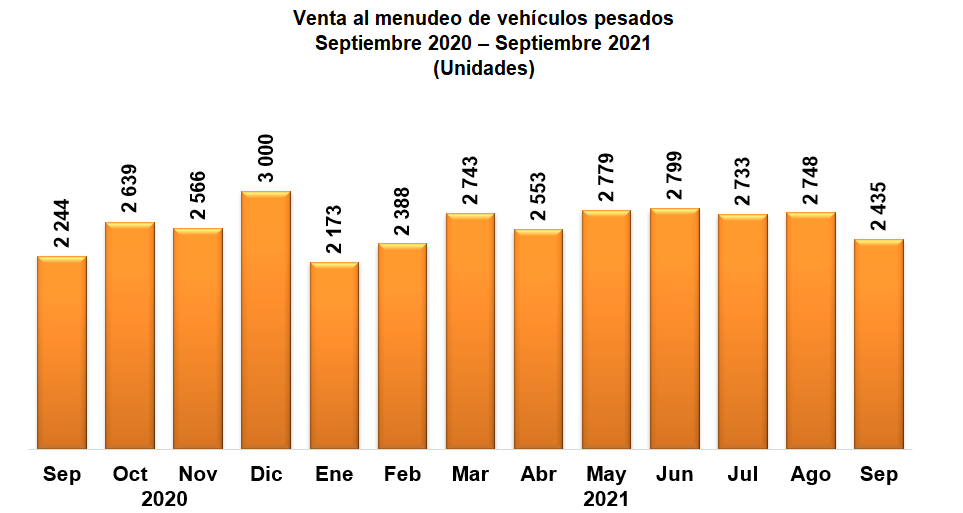
**RESULTADOS DEL REGISTRO ADMINISTRATIVO DE LA INDUSTRIA AUTOMOTRIZ**

**DE VEHÍCULOS PESADOS[[1]](#footnote-1) CORRESPONDIENTES A SEPTIEMBRE DE 2021**

* En el mercado nacional se vendieron 2 435 unidades al menudeo y 2 419 unidades al mayoreo.
* La producción total de vehículos pesados en el periodo enero–septiembre de 2021 fue de 120 721 unidades: 118 124 correspondieron a vehículos de carga y 2 597 a vehículos de pasajeros.
* El total de exportaciones realizadas, durante enero–septiembre de 2021 fue de 103 112 unidades, siendo el principal mercado Estados Unidos con una participación de 93.9 por ciento.

El INEGI presenta el Registro Administrativo de la Industria Automotriz de Vehículos Pesados (RAIAVP) el cual se realiza en acuerdo con las 9 empresas afiliadas a la Asociación Nacional de Productores de Autobuses, Camiones y Tractocamiones (ANPACT) A.C. y LDR Solutions, las cuales proporcionan información sobre la comercialización de 14 marcas, así como de producción de vehículos pesados nuevos en México.

En septiembre de 2021, las diez empresas que conforman este registro vendieron 2 435 y 2 419 unidades en el mercado nacional al menudeo y mayoreo, respectivamente.



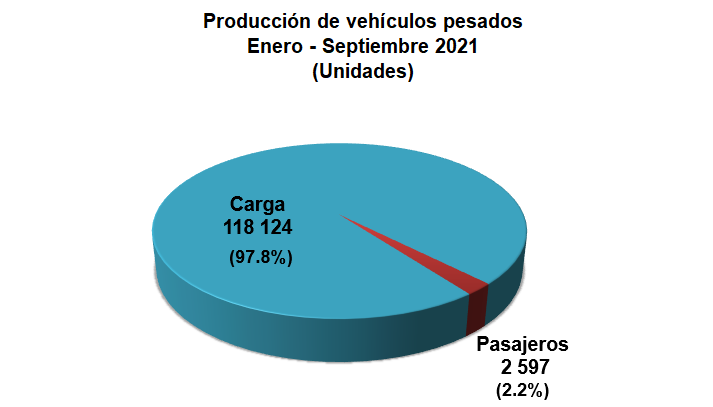
**Fuente: INEGI. Registro Administrativo de la Industria Automotriz de Vehículos Pesados**

**2020**



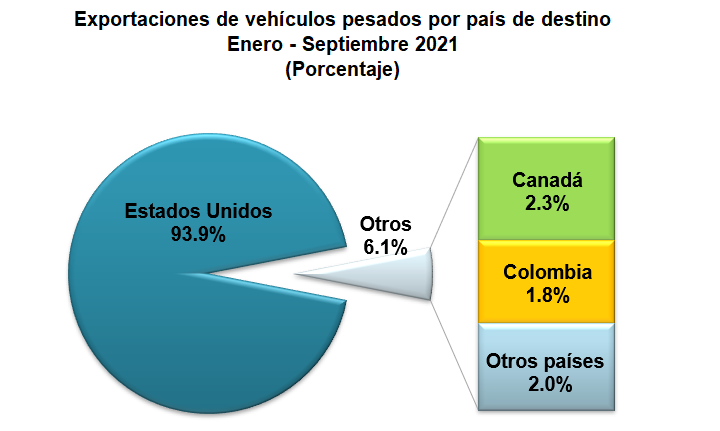
**Fuente: INEGI. Registro Administrativo de la Industria Automotriz de Vehículos Pesados**

En el periodo enero-septiembre de 2021, se muestra que la producción de vehículos pesados en México se concentra en los vehículos de carga que representan 97.8% del total; el resto corresponde a la fabricación de autobuses para pasajeros.



**Fuente: INEGI. Registro Administrativo de la Industria Automotriz de Vehículos Pesados**

Para el caso de las exportaciones, destaca Estados Unidos como el principal país de destino con 93.9% del total de las ventas de vehículos pesados de enero-septiembre de 2021.



**Fuente: INEGI. Registro Administrativo de la Industria Automotriz de Vehículos Pesados**

El RAIAVP contribuye para generar diversas estadísticas sobre la economía nacional y puede ser consultado en: https://www.inegi.org.mx/datosprimarios/iavp/ .La siguiente entrega de este registro será el 10 de noviembre de 2021.

**2020**

**Se anexa Nota Técnica**

Para consultas de medios y periodistas, contactar a: [comunicacionsocial@inegi.org.mx](mailto:comunicacionsocial@inegi.org.mx)

o llamar al teléfono (55) 52-78-10-00, exts. 1134, 1260 y 1241.

Dirección de Atención a Medios / Dirección General Adjunta de Comunicación

[](https://www.facebook.com/INEGIInforma/) [](https://www.instagram.com/inegi_informa/) [](https://twitter.com/INEGI_INFORMA) [](https://www.youtube.com/user/INEGIInforma) [](http://www.inegi.org.mx/)

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **https://www.inegi.org.mx/app/administracion/sasi/generacionArchivos/img/logo_INEGI.png** | |  | | --- | | 11 de octubre de 2021 | | Reporte Mensual | | Registro administrativo de la industria automotriz de vehículos pesados | |
| |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | | |  |  | | --- | --- | | |  | | --- | | El INEGI da a conocer los registros administrativos de la industria automotriz de vehículos pesados que se desarrollan en el país, provenientes de 9 empresas afiliadas a la Asociación Nacional de Productores de Autobuses, Camiones y Tractocamiones A.C. (ANPACT) y LDR Solutions, como son las ventas al menudeo y mayoreo en el mercado interno, la producción y exportación para el mes de septiembre del presente año. | | | **VENTAS AL MENUDEO Y MAYOREO 1/ EN EL MERCADO NACIONAL** | | (Unidades) | | |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | | VENTAS AL MENUDEO | | | | | | | Septiembre 2020 | 2,244 | | Ene-Sep 2020 | 19,382 | | | Septiembre 2021 | 2,435 | | Ene-Sep 2021 | 23,351 | | | Variación % |  | 8.51 | Variación % |  | 20.48 | | Diferencia |  | 191 | Diferencia |  | 3,969 | |  | | | | | | | VENTAS AL MAYOREO | | | | | | | Septiembre 2020 | 2,066 | | Ene-Sep 2020 | 16,010 | | | Septiembre 2021 | 2,419 | | Ene-Sep 2021 | 22,318 | | | Variación % |  | 17.09 | Variación % |  | 39.40 | | Diferencia |  | 353 | Diferencia |  | 6,308 | | 1/ Incluye la venta al público de vehículos fabricados en México más los vehículos importados. | | | | | | | Fuente: INEGI. Registro administrativo de la industria automotriz de vehículos pesados. | | | | | | | | **VENTAS AL MENUDEO Y MAYOREO 1/ EN EL MERCADO NACIONAL** | | (Unidades) | | |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | | Marca | Septiembre | | | | Enero-Septiembre | | | | | 2020 | 2021 | Var. % | | 2020 | 2021 | Var. % | | | **Total Menudeo** | **2,244** | **2,435** |  | **8.51** | **19,382** | **23,351** |  | **20.48** | | **Afiliadas** | **2,231** | **2,419** |  | **8.43** | **18,855** | **23,105** |  | **22.54** | | Dina | 4 | 29 |  | 625.0 | 47 | 274 |  | 483.0 | | Freightliner | 590 | 686 |  | 16.3 | 5,493 | 6,339 |  | 15.4 | | Hino | 156 | 229 |  | 46.8 | 1,317 | 1,496 |  | 13.6 | | International | 304 | 339 |  | 11.5 | 3,519 | 3,920 |  | 11.4 | | Isuzu | 146 | 146 |  | 0.0 | 1,162 | 1,983 |  | 70.7 | | Kenworth | 743 | 398 | (-) | 46.4 | 4,513 | 5,222 |  | 15.7 | | Mack Trucks | 10 | 14 |  | 40.0 | 117 | 87 | (-) | 25.6 | | MAN | 0 | 9 |  | n.c. | 72 | 30 | (-) | 58.3 | | Mercedes-Benz Autobuses | 98 | 200 |  | 104.1 | 1,142 | 1,592 |  | 39.4 | | Scania | 11 | 118 |  | 972.7 | 335 | 578 |  | 72.5 | | Volkswagen Camiones y Autobuses | 100 | 147 |  | 47.0 | 610 | 1,144 |  | 87.5 | | Volvo Buses | 22 | 103 |  | 368.2 | 281 | 354 |  | 26.0 | | Volvo Trucks | 47 | 1 | (-) | 97.9 | 247 | 86 | (-) | 65.2 | | **No afiliadas** | **13** | **16** |  | **23.08** | **527** | **246** | **(-)** | **53.32** | | Foton | 13 | 16 |  | 23.1 | 527 | 246 | (-) | 53.3 | | **Total Mayoreo** | **2,066** | **2,419** |  | **17.09** | **16,010** | **22,318** |  | **39.40** | | **Afiliadas** | **2,059** | **2,386** |  | **15.88** | **15,970** | **22,083** |  | **38.28** | | Dina | 0 | 29 |  | n.c. | 30 | 124 |  | 313.3 | | Freightliner | 576 | 687 |  | 19.3 | 4,608 | 5,768 |  | 25.2 | | Hino | 107 | 203 |  | 89.7 | 383 | 1,502 |  | 292.2 | | International | 170 | 267 |  | 57.1 | 2,752 | 4,163 |  | 51.3 | | Isuzu | 138 | 132 | (-) | 4.3 | 1,142 | 1,988 |  | 74.1 | | Kenworth | 845 | 414 | (-) | 51.0 | 4,573 | 4,716 |  | 3.1 | | Mack Trucks | 5 | 8 |  | 60.0 | 41 | 79 |  | 92.7 | | MAN | 0 | 20 |  | n.c. | 35 | 41 |  | 17.1 | | Mercedes-Benz Autobuses | 84 | 169 |  | 101.2 | 917 | 1,575 |  | 71.8 | | Scania | 11 | 118 |  | 972.7 | 335 | 578 |  | 72.5 | | Volkswagen Camiones y Autobuses | 79 | 236 |  | 198.7 | 684 | 1,172 |  | 71.3 | | Volvo Buses | 22 | 103 |  | 368.2 | 281 | 354 |  | 26.0 | | Volvo Trucks | 22 | 0 | (-) | 100.0 | 189 | 23 | (-) | 87.8 | | **No afiliadas** | **7** | **33** |  | **371.43** | **40** | **235** |  | **487.50** | | Foton | 7 | 33 |  | 371.4 | 40 | 235 |  | 487.5 | | 1/ Incluye la venta al público de vehículos fabricados en México más los vehículos importados. | | | | | | | | | | n.c. No calculable. | | | | | | | | | | Fuente: INEGI. Registro administrativo de la industria automotriz de vehículos pesados. | | | | | | | | | | | |  | | --- | | **PRODUCCIÓN TOTAL DE VEHÍCULOS PESADOS** | | (Unidades) | | |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | | Septiembre 2020 | 13,547 | | Ene-Sep 2020 | 98,059 | | | Septiembre 2021 | 12,357 | | Ene-Sep 2021 | 120,721 | | | Variación % | (-) | 8.78 | Variación % |  | 23.11 | | Diferencia | (-) | 1,190 | Diferencia |  | 22,662 | | Fuente: INEGI. Registro administrativo de la industria automotriz de vehículos pesados. | | | | | | | | **PRODUCCIÓN TOTAL DE VEHÍCULOS PESADOS** | | (Unidades) | | |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | | Marca | Septiembre | | | | Enero-Septiembre | | | | | 2020 | 2021 | Var. % | | 2020 | 2021 | Var. % | | | **Total** | **13,547** | **12,357** | **(-)** | **8.78** | **98,059** | **120,721** |  | **23.11** | | **Afiliadas** | **13,523** | **12,357** | **(-)** | **8.62** | **97,490** | **120,512** |  | **23.61** | | Dina | 16 | 0 | (-) | 100.0 | 67 | 4 | (-) | 94.0 | | Freightliner | 8,955 | 7,742 | (-) | 13.5 | 54,027 | 71,651 |  | 32.6 | | Hino | 26 | 69 |  | 165.4 | 434 | 459 |  | 5.8 | | International | 3,003 | 3,353 |  | 11.7 | 31,407 | 35,067 |  | 11.7 | | Isuzu | 54 | 36 | (-) | 33.3 | 576 | 930 |  | 61.5 | | Kenworth | 1,280 | 759 | (-) | 40.7 | 8,756 | 10,176 |  | 16.2 | | MAN | 12 | 0 | (-) | 100.0 | 26 | 0 | (-) | 100.0 | | Mercedes-Benz Autobuses | 57 | 223 |  | 291.2 | 1,115 | 1,398 |  | 25.4 | | Volkswagen Camiones y Autobuses | 85 | 135 |  | 58.8 | 582 | 547 | (-) | 6.0 | | Volvo Buses | 35 | 40 |  | 14.3 | 500 | 280 | (-) | 44.0 | | **No afiliadas** | **24** | **0** | **(-)** | **100.00** | **569** | **209** | **(-)** | **63.27** | | Foton | 24 | 0 | (-) | 100.0 | 569 | 209 | (-) | 63.3 | |  | | | | | | | | | | Fuente: INEGI. Registro administrativo de la industria automotriz de vehículos pesados. | | | | | | | | | | | **EXPORTACIÓN DE VEHÍCULOS PESADOS** | | (Unidades) | | |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | | Septiembre 2020 | 12,139 | | Ene-Sep 2020 | 82,304 | | | Septiembre 2021 | 10,772 | | Ene-Sep 2021 | 103,112 | | | Variación % | (-) | 11.26 | Variación % |  | 25.28 | | Diferencia | (-) | 1,367 | Diferencia |  | 20,808 | | Fuente: INEGI. Registro administrativo de la industria automotriz de vehículos pesados. | | | | | | | | **EXPORTACIÓN DE VEHÍCULOS PESADOS** | | (Unidades) | | |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | | Marca | Septiembre | | | | Enero-Septiembre | | | | | 2020 | 2021 | Var. % | | 2020 | 2021 | Var. % | | | **Total** | **12,139** | **10,772** | **(-)** | **11.26** | **82,304** | **103,112** |  | **25.28** | | Dina | 12 | 0 | (-) | 100.0 | 44 | 0 | (-) | 100.0 | | Freightliner | 8,722 | 7,238 | (-) | 17.0 | 49,773 | 66,326 |  | 33.3 | | International | 2,894 | 3,124 |  | 7.9 | 28,389 | 31,242 |  | 10.0 | | Kenworth | 511 | 410 | (-) | 19.8 | 4,055 | 5,537 |  | 36.5 | | MAN a/ | n.d. | 0 |  | n.c. | n.d. | 1 |  | n.c. | | Volkswagen Camiones y Autobuses b/ | n.d. | 0 |  | n.c. | n.d. | 4 |  | n.c. | | Volvo Buses | 0 | 0 |  | n.c. | 43 | 2 | (-) | 95.3 | | n.d. No disponible. | | | | | | | | | | n.c. No calculable. | | | | | | | | | | a/ MAN reporta información a partir de febrero 2021. | | | | | | | | | | b/ Volkswagen Camiones y Autobuses reporta información a partir de octubre 2020. | | | | | | | | | | Fuente: INEGI. Registro administrativo de la industria automotriz de vehículos pesados. | | | | | | | | | |   Información más amplia sobre los resultados publicados en este reporte puede obtenerse en la página del Instituto en Internet: <https://www.inegi.org.mx/datosprimarios/iavp/> | | |

1. Es importante señalar que la información suministrada directamente por las Unidades Económicas no se somete a ningún tratamiento de tipo estadístico y mantiene el carácter de registro administrativo, por lo que será necesario que los usuarios tomen en cuenta las actualizaciones que realicen las empresas y que el INEGI reflejará en los datos publicados. [↑](#footnote-ref-1)